

# Your Ally to Help Grow Your Business

## Institutional custody services for investment sponsors

Investors are looking for ways to improve portfolio diversification to meet long-term investment goals. For some, that calls for assets that can complement traditional equities and fixed income – alternative assets. Alternatives can play a key role in a well-diversified portfolio, especially in tax-advantaged vehicles like IRAs.

### Self-Directed IRAs Can Hold Alternatives

The tax benefits provided by self-directed IRAs can make them an excellent vehicle for alternative assets. Today, many investors are investing in alternative assets using brokerage accounts. What you and your investors may not realize is that they can also use their IRAs as an additional source of funding for this growing investment class.

### Why Millennium Trust

Millennium Trust Company has been helping investment sponsors, financial institutions, and investors with alternative asset custody solutions for nearly twenty years. We understand the nuances of alternatives and how to effectively service these types of investments. Our flexible and digital solutions provide for the safety and accessibility of clients' assets.

### Expertise with Many Alternative Asset Types

There are over 18,000 unique alternative assets under custody with Millennium Trust. We have the experience necessary to custody various alternative asset types, including, but not limited to:



Hedge Funds



Private Equity/  
Debt



Real Estate/  
Real Assets



Commodities/  
Futures



Marketplace  
Loans

### Increase Access to Investments

Application Program Interface (API) is a technology that allows applications to communicate with one another. The Millennium Trust API provides a seamless and transparent digital interface with Millennium's custody services, which enables you to increase transaction volumes, reduce processing times and control the user experience.

### Key Features



#### Client Focused

Understanding how important your investors are to your business, we make every effort to provide the services, tools and access needed to serve your investors.



#### Streamlined Pre-Custody Process

We offer a secure portal that provides a centralized location for investment sponsors or investors to work collaboratively in submitting required documents to Millennium Trust for review.



#### Dedicated Relationship Team

A dedicated relationship and service team will be available to guide you through working with Millennium Trust and provide you with the expertise and service that you deserve.



#### Expanded Custody Solutions

Whether you have investors that want to use their retirement funds to invest in your product, or you are looking for a qualified custodian to custody your own fund, Millennium Trust offers various custody solutions.



#### Streamlined Process

Millennium follows a streamlined process that includes a pre-custody review, opening and funding of the account and ongoing services. The process may be somewhat different based on the asset type.

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## Our Promise to Help Grow Your Business

We empower our clients with unmatched service, secure and easy access and trust expertise. We continually invest in technology, product innovation, and people, taking a best-practices approach toward safety, operational soundness and compliance with current regulations.

**90%** of high-net-worth investors are willing to invest in alternative assets\*

### Service

Constantly seeking new ways to improve and extend our custody services, we are here to support you so that the investment and custody of your product is seamless. From the initial pre-custody review process through to reporting, your dedicated service team is never more than a call away. Think of us as both behind the scenes and by your side, opening up new opportunities and supporting you every step of the way.

### Access

We continue to improve the manual process associated with alternative asset investments and now offer many online tools to you and your investors. You have the ability to manage the pre-custody process of setting up new assets with Millennium Trust online. Your investors have the ability to open accounts online, and you can work with clients to submit their investment documents online. We custody holdings with the assurance of clear, transparent access, as well as seamless processing and reporting.

### Expertise

As an expert provider of institutional custody solutions, our particular expertise is in the complexities of alternative assets and deep understanding of the regulatory environment. We work with a wide range of financial firms and are committed to optimizing our custody solutions to help you grow your business.

## ABOUT MILLENNIUM TRUST



Privately-owned trust company headquartered in Chicago area

Specializing in custody and retirement services

Over 1.3 million client accounts

More than \$27.4 billion assets under custody

Regulated by the State of Illinois



Established in 2000, Millennium Trust is an expert provider of custody solutions committed to the evolving needs of advisors, financial institutions, businesses, and individual investors. Millennium Trust empowers clients with trusted expertise, exceptional service and access to a wide range of custody solutions. Whether you are managing alternative assets, investment accounts or retirement funds, we are uniquely qualified to service your custody needs.

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\*Data Source: August 2018 Millennium Trust survey of 500 individuals age 30 and over with household income of \$200,000+ who have invested in stocks, bonds or commodities through an IRA or SEP-IRA.

For more information, visit us at [mtrustcompany.com](http://mtrustcompany.com) or call us at 866.388.9419

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